



ROOFLOPPER

Roofing & Sheet Metal Contractors Association

The Finest in the Georgia Roofing Industry

FALL 2015 ISSUE

2015 RSMCA Annual Golf Tournament!



On October 22, 2015, over 80 golfers, including vendors, sponsors and friends of RSMCA, teed off to benefit the RSMCA Scholarship Fund and what a success!

The annual **RSMCA Scholarship Golf Tournament** was held on a beautiful, fall

Thursday afternoon at Heritage Golf Links in Tucker, GA. It was a fabulous day for golf, the weather was perfect and we had a great group of golfers. Golf Committee Chair, Cory Tibbs worked very hard to encourage attendance and sponsorship of the event. His hard work paid off and the tournament achieved a nice profit for the scholarship fund.

IN THIS ISSUE:

President's Message	3
Industry News	7
Education Update	8
Support Associate Members	9
Pheasant Shoot	
Registration	13
Golf Photos	14

All of our golfers seemed to have a great time enjoying the links and fellowship with each other while contributing to the common goal of fundraising for RSMCA!

Winning results are in and are as follows:

Low Net: Craig Turner, A.J. Gustavel, Dusty Keppen

Low Gross: Cory Tibbs, Carl Sigman, Shell McCain, Joe Noble

Closest to the Pin: Greg Hays, Wade Lancaster

Longest Drive: Wade Lancaster, Nick Deckon

Congratulations to all the winners!

In addition to the support from the golfers, this year's



2015 Golf Tournament

event could not have been possible without the efforts and philanthropic support of our sponsors.

Thank You:

Atlas Roofing

GAF/Noble Sales, Inc.

ERSystems

OMG Roofing

Southern Roof Center A.C.T. Metal

Deck Supply

NB Handy

Atlanta Roofing Supply

C.L. Burks Construction

C.R.S. Sales & Marketing

Heely-Brown Company

Metal Crafts- A Tecta America

Company

Mid-States Asphalt

Roofing Professionals, Inc.

Tecta America Southeast

Tip Top Roofers, Inc.

Each year, the tournament's participants and sponsors support the RSMCA Scholarship Program with their generous contributions! RSMCA awarded three \$750 scholarships to the college enrolled dependents of RSMCA members in 2015. This year, the tournament brought in over \$6,000, to be used for future scholarship awards.

Any college-bound dependent of an RSMCA member can apply for the scholarship—award criteria and forms are available on our web site at www.rsmca.org.

YOUR EYES DON'T LIE

EverGuard Extreme® is the best-performing TPO you can buy. See for yourself...

Heat can severely degrade TPO membranes over time. So we torture-tested our 60 mil EverGuard Extreme® TPO against the three other leading brands at 275°F—a temperature beyond even the most rigorous proposed ASTM tests. As you can see in the unretouched photography below, the results were astounding:

Our EverGuard Extreme® TPO looks virtually brand new, while every one of the competitive brands shows cracking (or worse failure).

Want to see for yourself? Watch the actual time-lapse photography at www.gaf.com/tpo. You'll never think about TPO the same way again.

EverGuard EXTREME
Advanced Protection TPO

Competitor A's
60 mil TPO

Competitor B's
60 mil TPO

Competitor C's
60 mil TPO

Even after the most severe accelerated heat aging at 275°F for 163 days, EverGuard Extreme® TPO showed no cracking—while every one of the competitors' samples had failed!

See the actual time-lapse proof at www.gaf.com/tpo

GAF **EverGuard EXTREME**



Presidents Message



Weather! The autumn temperatures in Georgia have not fallen much, and with the warm weather comes RAIN, the double edge sword of our industry. Building owners know they have shade, but it takes rain to enlighten them to a breach in their building envelope. Reroofing opportunities have increased, as well as opportunities for

contractors focused on service and maintenance. US News and World Report estimates that overall construction spending is at its highest level since 2008. The roofing industry in our state is in a good position. The roofing industry in Georgia remains "HOT"!

Another successful RSMCA Scholarship Golf Tournament took place on October 22. This event raises scholarship money for children of employees of RSMCA member firms, both contractor and associate. Through **Cory Tibbs** efforts, there were over 80 golfers (at least they claimed to be golfers) that showed up to enjoy beautiful weather, fellowship and friendly rivalry on the course.

Thanks to everyone that participated and a special thanks to Cory Tibbs for his contribution of time and talent in coordinating this special event. The scholars will be very appreciative.

For most contractors, finding, hiring and developing a trained workforce is their number one workplace issue. The winter months are a great time to train and develop the skills of your workforce. The RSMCA Education Committee has scheduled a **CPR and First Aid training class for December 3 at ABC Supply in Atlanta**. I encourage all members of our association to have at least one CPR/First Aid trained member on each crew. Some general contractors require that subcontractors have a crew leader trained in CPR/First Aid. This training could save the life of one of your employees, someone else injured or in need on a jobsite, a person in need at some random event outside of our work life, or YOU.

Your association conducted a successful CERTA training program in October at the **Southern Roof Center** location in Atlanta. The class was full thanks to the participation of our member contractors and their commitment to educating and training their operations personnel. I want to thank **JGA/Southern Roof Center** for the use of their facility.

I want to remind everyone of the Pheasant Shoot scheduled for December 12 in Newnan, GA. This event is a great opportunity to bond with customers and contemporaries.

Each current member of our association should encourage a customer or competitor to join

"The achievements of an organization are the results of the combined effort of each individual."
Vince Lombardi

and participate in our Association. Our Association is one large, consistent voice for each of our members.

As the holiday season approaches, I encourage everyone to step away from the stress of the roofing business and reflect on friends and family. The holiday season is a time for reflection, charity and random acts of kindness. I hope everyone has a rewarding, spiritual and satisfying holiday season.

Look for "News You Can Use" Current Communications from RSMCA. Coming Soon!

The art of communication is the language of leadership." **James Humes**

Ted Deaton
RSMCA President



P: 404-787-1546 • www.soprema.us
Wes Rhoads • wrhoads@soprema.us
Rich Johnson • rjohnson@soprema.us

Special Thanks to Our Eagle Sponsors



RSMCA's 2nd Annual Pheasant Shoot Coming in December!



RSMCA's **Second Annual Pheasant Shoot** will take place on Saturday, December 12 in Newnan, GA. The first event was so successful that we decided to bring it back for another round! The Pheasant Shoot is a way for non-golfers to participate in raising funds for a variety of RSMCA's programs.

In case you missed it last year, or have not heard of a "Pheasant Shoot", a continental pheasant shoot takes place in a large field with a stationary "tower" located at the center of the field. Fields vary in size but are usually several acres in order to provide a relatively safe area for shooters.

Stations for hunters are placed in a large circle on the perimeter of the field with each station being anywhere from 20-30 yards apart. Birds are released from the tower usually one at the time, sometimes in pairs and can fly in any given direction out towards the hunters.

When a bird gets in range to the closest hunter or station then that hunter will begin to try and down the pheasant. The bird may fly past several stations or hunters until the bird is either down or escapes to freedom. Usually after



Experience
the Carlisle Difference.



- » Tough and durable with unparalleled hail and puncture resistance
- » Least disruptive installation for recovering most substrates

Take advantage of
over 104 years of
roofing **experience** at
CRS Sales & Marketing



ROOFING MATERIALS & EQUIPMENT

Commercial & Residential Products

Architectural Metal - Fasteners - Hardware - Equipment

Providing the brands & products you need from the deck up. All locations staffed to provide you with the best technical service and support. We know what matters & how to make it easier.



www.CRSSUPPLY.COM

DORAVILLE	COLLEGE PARK	KENNESAW	SAVANNAH	CHATTANOOGA	NASHVILLE
770-458-0539	770-997-6844	770-919-2825	912-748-2987	423-296-9982	615-886-4511
1-800-874-6152	1-800-296-6805	1-888-522-2825	1-866-498-4413	1-866-330-9680	1-855-816-7663
2703 Peachtree Sq Doraville, GA	480 Airport Pkwy College Park, GA	1050 Union Court Kennesaw, GA	277 Arley Road Savannah, GA	6050 Lee Hwy Chattanooga, TN	1918 Elm Tree Dr Nashville, TN

RSMCA's Events continued

10 birds have been released the hunters rotate clockwise to a new station.

This provides all hunters the opportunity to hunt a "Hot" station and enjoy different types of landscapes and terrain. For example a hunter may start off in an open field, then move over to a pond, then move into standing pines etc. It gives each person an opportunity to move around and try a new area. Usually, a hunter will get to enjoy all of the stations until the hunt is complete.

After a bird is downed, retrieving dogs and handlers take over from there. Birds are brought back to the cleaning shed throughout the hunt so that by the time dinner is served, the birds have been cleaned and are ready for pick-up. This event is a great, exciting addition to the RSMCA fund-raising offerings!

Registration is open!

WWW.RSMCA.ORG

JGA
A Beacon Roofing Supply Company

The JGA Family of Companies
- Southern Roof Center Division -

Map locations: Pearl, Hattiesburg, Mobile, Mississippi Roofing Supply, Alabama Roofing Supply, Birmingham, Montgomery, Tallahassee, Atlanta, Macon, Savannah, Jacksonville, Orlando, Tampa, Fort Myers, W. Palm Beach, Pompano, Miami.

Southern Roof Center
A Beacon Roofing Supply Company

JGA BEACON
A Beacon Roofing Supply Company

Your Home For Quality Commercial And Residential Roofing Materials!

The EXPERIENCE You Want • The SERVICE You Expect • The VALUE You Deserve

THE QUARLES GROUP
ESTABLISHED 1984

**Specializing in Insurance Needs
for Roofing Contractors**

P: 770-333-9091

Raymond Dilbeck • raymond@quarlesgroup.com
John Bilton • johnb@quarlesgroup.com

TECTA AMERICA

Chris Pinkston | Vice President
O: 770-740-0018 | C: 770-616-1894
5085 Shiloh Road | Cumming, GA 30040

cpinkston@tectaamerica.com
www.tectaamerica.com

Construction confidence rises during the first half of the year

Associated Builders and Contractors' (ABC's) Construction Confidence Index indicates that contractor confidence will continue to increase, according to www.abc.org. The diffusion index measures forward-looking construction industry expectations in sales, profit margins and staffing levels; readings above 50 indicate growth.

During the first half of the year, sales expectations rose from 67.3 to 69.4; profit margin expectations rose from 61 to 62.9; and staffing level intentions fell from 66.3 to 66.2.

Most respondents expect sales will continue to expand and profit margins will continue to widen. ABC's weighted diffusion index for profit margins now is approaching the highest reading in the index's three-year history, and nearly 75 percent of respondents expect an increase in sales. The pace of hiring is not expected to increase during the next six months largely because of a lack of available skilled labor.

"Though the U.S. economy refuses to boom, the pace of growth has been enough to allow the

average contractor to secure more work at higher margins," says ABC Chief Economist Anirban Basu. "Interestingly, the pace of hiring is not set to accelerate, which may be a partial reflection of the lack of appropriately skilled construction workers available for hire. The expectation is for construction compensation costs to continue to rise given expanding skills shortages but apparently not by enough to preclude steadily expanding margins.

"While the decline in commodity prices has helped to slow construction in parts of the country, including in portions of Texas, Oklahoma and North Dakota, low fuel prices have induced faster investment elsewhere, including in the U.S. auto industry," Basu continues. "The result appears to be that the average construction decision-maker is more confident than six months ago when commodity prices were higher. A stronger U.S. dollar has served to suppress U.S. export growth, however, and business investment growth remains mediocre by historic standards. Stakeholders can continue to expect frustratingly unexceptional growth close to 2 to 2.5 percent."



JUNE 16TH, 9:21 A.M.

**A STORY WITH
A HAPPY ENDING,
FROM 15 STORIES UP**

IN AN INSTANT,
DAVE MORRIS
REALIZED HE'D
CHOSEN THE
RIGHT BUSINESS
INSURANCE

Since their CNA Risk control training, Dave Morris Roofing has instituted a monthly safety check-in. Today, that commitment saved an employee, and maybe Dave's company, from disaster. Through our partnership with NRCA, construction experts and independent agents, we create coverages and risk control programs that keep companies safer and premiums to a minimum.

When it comes to proactive risk control ...
we can show you more.®

To learn more, contact your independent agent or visit www.cna.com/nrca.

CNA

Please remember that only the relevant insurance policy can provide the actual terms, coverages, amounts, conditions and exclusions for an insured. All products and services may not be available in all states and may be subject to change without notice. The examples provided in this material are for illustrative purposes only and any similarity to actual individuals, entities, or places is coincidental. CNA is a registered trademark of CNA Financial Corporation. Copyright © 2014 CNA. All rights reserved.

RSMCA Education Update



RSMCA Education Series



RSMCA's Education Series recently presented a CERTA Training class this past October with a great showing of 17 attendee's and 5 different companies represented. RSMCA will continue to offer valuable education opportunities for its members so remember to take advantage of this great opportunity for you or your employee's to learn and grow. Our next class is scheduled for December 3, 2015 and it is a C.P.R & First Aid Training class. Registration in open for this important class and there is a limit of 16 attendee's so register today before it fills!

Continue to check the website and make sure you check your email inbox for details! As soon as we have any new classes, they will be posted on the website and an email with pertinent information will be sent.

Upcoming Events

C.P.R & First Aid Training

December 3, 2015

ABC Supply Company
2000 Button Gwinnett Dr.
Doraville, GA 30340

2nd Annual Pheasant Shoot

December 12, 2015

Private Farm in Newnan, GA

Registration Now OPEN!

Find out more & register at

www.rsmca.org



WILLIAM & MARY
LUMBER COMPANY, LLC

P: 770-367-4677 • www.azobe.com

Mary Kathryn Glisson • mary.kathryn@azobe.com

LARIMER | SHANNON GROUP, INC.

Larimer/Shannon Group — Solutions Here!

3621 Vinings Slope SE, Suite 4450

Atlanta, GA 30339

P: 770.272.9090 F: 770.272.9030

john@lsgroup.com www.lsgroup.com

Support the Members that Support RSMCA!

Carm Termini
A.C.T. Metal Deck Supply
cgreen@metaldecksupply.com
800-894-7741

Chris Wagner
ABC Supply Co., Inc.
chris.wagner@abcsupply.com
770-729-9682

Stephanie Daniels
Atlas Roofing Corporation
sdaniels@atlasroofing.com
800-251-2852

Jeff Pierce
C.R.S., Inc.
jpierce@crssupply.com
770-458-0539

Hap Hood
Capital Metal Systems, LLC
hhood@capitalmetalsystems.com
678-336-8925

Sarah Vigilant
D-MAC Industries Inc.
sarah@dmacindustries.com
770-664-7120

Steve Killan
ERSystems
stevek@itwsealants.com
330-635-1418

Jesus Miguel
ESC Consultants
jmiguelf@escsafety.com
214-912-0764

Raybon Halfon
Fastenal Company
rhalfon@fastenal.com
404-346-9154

Cory Tibbs
GAF/Noble Sales Inc.
ctibbs@gaf.com
770-510-8033

Todd Bozeman
Gulfeagle Supply
tbozeman@gulfeaglesupply.com
478-788-1889

Rick Watson
Heely-Brown Company
rwatson@heelybrown.com
404-352-0022

Mark Cameron
Henry Company
mcameron@henry.com
803-524-3393

Jed Breitbart
Johns Manville
breitbartj@jm.com
404-455-9837

Philip Stanford
Larimer/Shannon Group, Inc.
philip@lsgrp.com
404-313-8561

Robert Almon
Mid-States Asphalt
robert@msarroof.com
800-489-2391

Craig Turner
OMG Roofing Products
wcturner@olyfast.com
800-633-3800

Mark Wessinger
Quest Construction
Products
markwessinger@questcp.com
843-745-9600

Eli Rose
Royal Adhesives & Sealants
eli.rose@rascp.com
470-230-5139

Rich Johnson
Soprema
rjohnson@soprema.us
404-787-1546

David Brown
Southern Roof Center/Beacon Roofing
davidb@jgacorp.com
912-236-1151

Raymond Dilbeck
The Quarles Group
raymond@quarlesgroup.com
770-333-9091

Eagle Sponsors

**Atlas Roofing
GAF/Noble Sales, Inc.**

Birdie Sponsors

**ERSystems
OMG Roofing
Southern Roof Center**

Closest To the Pin

**A.C.T. Metal Deck Supply
NB Handy**

Longest Drive

**Atlanta Roofing Supply
C.L. Burks Construction**

Tee Box Sponsors

**C.R.S. Sales & Marketing
Heely-Brown Company
Metal Crafts- A Tecta America Company
Mid-States Asphalt
Roofing Professionals, Inc.
Tecta America Southeast
Tip Top Roofers, Inc.**



Welcome New Members



ACH Foam

Nick Harvill
nharvill@achfoam.com
770-536-7900

Bonitz of Georgia, Inc.

Aaron Glascock
aarong@bonitzga.com
912-964-7155

Mcelroy Metal

Buddy Reed
creed@mcelroymetal.com
770-527-5751

Southern Roof Deck

David Gusso
davidg@seroofdeck.com
706-254-4288

Triangle Fastener

Tom Adams
tadams@trianglefastener.com
770-417-1515



HEELY BROWN COMPANY

Quality Roofing Products & Services since 1939



Click for more details:

Residential

Commercial

**Roofing projects are hard...
Heely-Brown makes them easy!**

Heely-Brown Company has been a distributor of quality roofing products and services since 1939. Throughout the Southeast, we have built a solid reputation with both the residential and commercial roofing contractor, as a highly reliable source for roofing products and equipment.





RSMCA Education Series: C.P.R & First Aid

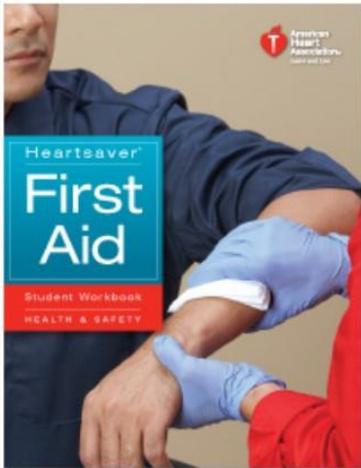


Seminar Information: Class Limited to 16!

When: Thursday, December 3, 2015
8am - 3pm
(breakfast and lunch will be served)

Where: ABC Supply Company
2000 Button Gwinnett Dr.
Doraville, GA 30340-315

Cost: \$50/person RSMCA members
\$75/person non-members



Target Audience:
All Roofing Employees and Management

Course Overview:
This course covers the American Heart Association's program for CPR and first aid. Learn important guidelines and techniques to safely address medical emergencies. Completion of the course provides a two-year certification card.

Instructor:
Darci Brooks - Horizon Safety Group (additional instructors as needed)

Registration:
Register online at www.rsmca.org or fax registration form to **770-516-0236**.

\$50/person RSMCA member \$75/person non-member **Total \$:** _____

Company: _____ **Main Contact:** _____

Phone: _____ **Email:** _____

List all attendees: _____

Circle one: MC Visa Amex Disc **Name on card:** _____

Card #: _____ **Exp. Date:** _____

Signature: _____

Registration deadline: Wed., November 25, 2015. No cancellation refunds after November 26.

RSMCA of Georgia
3227 S. Cherokee Lane, Ste. 1320, Woodstock, GA 30188
770-615-3751 f 770-516-0236 info@rsmca.org www.rsmca.org



RSMCA FUN-Raiser: Continental Pheasant Shoot

Shoot Information:

When: Saturday, December 12, 2015

What: 8:30 - 9:30 - Practice Skeet Shoot
10:00 - 12:00 - Pheasant Shoot
12:00 - 1:00 - Buffet Lunch

Where: Private Farm in Newnan, GA



Participation is LIMITED to 22 Stations (accepted on a first-come, first-served basis)

Join RSMCA in our first Pheasant Shoot!

Bring your own 20 gauge or larger Shotgun with a minimum of two (2) boxes ammo. High Brass Ammo #6 shot (preferred) and no higher than #7 1/2 shot. For those interested in shooting skeet, please bring extra target load ammo for your gun of choice.

Birds will be dressed for Hunters to take home (if desired), along with a delicious recipe for cooking from our own Jonathan Glisson. Hunters will need a small cooler with ice for transportation.

- Participating Hunter with Sponsorship - \$435 (\$350 Hunter, \$85 Station Sponsorship)
- Participating Hunter - \$350 - ____ # of Stations (1 hunter per station)
- Station Sponsorship Only—\$100

Total \$: _____

Company: _____ Main Contact: _____

Phone: _____ Email: _____

List all attendees: _____

Circle one: MC Visa Amex Disc Name on card: _____

Card #: _____ Exp. Date: _____

Signature: _____

Registration deadline: November 21st. No cancellation refunds after December 1st.

RSMCA of Georgia
3227 S. Cherokee Lane, Ste. 1320, Woodstock, GA 30188
770-615-3751 f 770-516-0236 info@rsmca.org www.rsmca.org

Golf Tournament Photos

