ROOFING & SHEET METAL CONTRACTORS ASSOCIATION OF GEORGIA

> 2014 Pre-Convention Issue



### SUMMER 2014

"NRCA Update"

**Rich Nugent**, NRCA President and CEO of

Nations Roof, LLC President of the National Roofing

his views on the industry and plans at

Contractors Association (NRCA) will speak about

NRCA. Hear his vision

for leading the NRCA

organization and his

**Rich in Professional** 

views on the industry. See an article about

Roofing magazine here.

## **RSMCA Convention Session Highlights**

Plan Now for July 24<sup>th</sup>-26<sup>th</sup> at the King and Prince Resort, St. Simons Island!



Join your roofing industry associates for another great convention at St. Simons Island, featuring the latest industry news, awards and recognition, and fun in the sun for RSMCA members and guests.

Online registration is available at **www.rsmca.org**, and complete registration information is provided **on Page 3** of this issue.

Make room reservations now! Reserve your room by 7/2 to get the group rate. <u>Click here</u> and use Group Code: RMSCA14 for our group rate.

Consider becoming an event sponsor sponsorship opportunities are available now—from large packages to golf hole sponsors. See page 8 for details.

Preview the *full Convention Agenda* on the last page of this issue where each day's activities are outlined in detail.

Convention attendees will gain valuable insight from this year's exciting line-up of informative and educational topics. The following are highlights of guest speakers and topics:



**Rich Nugent** 



Philip Siegel

**"How to Survive an OSHA Inspection"** *Philip Siegel, RSMCA Legal Counsel, Hendrick Phillips Salzman & Flatt* 

In addition to ways to respond to an OSHA citation, Philip will present an overview of the unforeseeable employee misconduct defense.



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## **Preview: Speakers & Sessions (Continued)**



Leon Resnick



Gary Clevenger



Stephen Phillips



Jon Stinchcomb

### "Succession Planning Survival Guide"

Leon Resnick, Resnick Associates

A review of reasons why an existing estate and business succession plan may adversely affect your business, the importance of having the correct buy-sell agreements, valuation techniques for satisfying the IRS, forced sales of businesses due to poor liquidity positioning, how to consider children not active in the business and how poor due diligence of life insurance companies and policies could needlessly cost millions.

### "More on Lean Construction"

*Gary Clevenger, CSP, CRIS, RRE, National Risk Control Director--Construction, CNA* As a follow-up to this popular session at last year's convention, Gary will discuss strategies and tactics for improving the efficiency and profitability of construction projects.

### "Dangers to Roofing Contractors Posed by Concrete (and other) Roof Decks & How to Minimize the Risk"

Stephen M. Phillips, Hendrick Phillips Salzman & Flatt

A look at the occurrence of moisture within lightweight structural concrete decks and how it can lead to roofing failures. Stephen will review a description of the problem, a discussion of cases, and recommendations to eliminate roofing contractor liability. Falls through decks and adhesion issues will also be covered.

#### Jon Stinchcomb, Former UGA & NFL Player

The Conference's closing motivational speech to be delivered by the former Georgia & NFL offensive lineman, who spent eight seasons in the NFL, which included a Super Bowl win with the New Orleans Saints.

## **UPCOMING 2014 EVENTS**

July 24-26: Annual Convention, King & Prince, St. Simons Island
Mid-August: CERTA Training, Macon, GA—date to be announced
September 11-12: OSHA 10-hour, English & Spanish
October 3: Scholarship Golf Tournament, Heritage Golf Links, Tucker
Early December: CPR/First Aid Class—date to be announced
Board Meetings: July, September, November '14

Check <u>www.rsmca.org</u> often for more about our calendar of events and to register online. What events would you like to see? Send suggestions to <u>info@rsmca.org</u>

# **Register Today for RSMCA's Convention**

## **Convention Registration**

Couples Registration Fee - \$425 (Non – member \$575)	
Individual Registration Fee - \$27 (Non – member \$350)	5
Child Registration - \$50 pp (Children under 12 free)	
Golf Registration - \$115 pp	
Total Enclosed:	\$
Adult Attendee Names:	
Child Attendee Names:	
Company:	
Phone:	
Email:	· · · · · · · · · · · · · · · · · · ·
Make checks payable to RSM credit card (circle one):	CA or pay by
	CA or pay by
credit card (circle one):	CA or pay by
credit card (circle one): AMEX, MC, VISA, DISC	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card:	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card:  Account #:	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card: Account #: Security Code:	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card: Account #: Security Code: Expiration Date:	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card: 	
credit card (circle one): AMEX, MC, VISA, DISC Name as it appears on card: 	

## Reserve Your Room by 7/2 For RSMCA Group Rates

The King and Prince offers a variety of rooming options. Call today at: 800-342-0212 Use the following Group Code: RSMCA14 You may also make reservations online by visiting: <u>http://www.kingandprince.com/groupreservations.aspx</u>

The King & Prince Beach and Golf Resort 201 Arnold Road, St. Simons Island, GA 31522

## Thank you, Sponsors!

PLATINUM SPONSORS: CNA Heely-Brown JGA/Southern Roof Center

> GOLD SPONSOR: C.R.S.

SILVER SPONSORS: Larimer Shannon Soprema Tecta America The Quarles Group Uniflex

Convention Sponsorships Still Available! See page 8 for details or <u>click here</u> for a form

# **NRCA & Industry Briefs**

## Richard Nugent to Speak At Best of Success 2014 Conference

**Richard Nugent**, CEO of Nations Roof and guest speaker at the 2014 RSMCA Annual Convention, also will be speaking at the Roofing Contractor's Best of Success Conference, which will be held in Marco Island, FL, September 22-23, 2014.

This innovative conference presents new and improved ways to run your roofing business for both commercial and residential applications. For more information and to register visit:

www.BESTOFSUCCESSCONFERENCE.com

## National Roofing Week Set For July 6<sup>th</sup> - 12th

NRCA has announced **National Roofing Week** will take place July 6-12 to recognize the significance of roofs, the value of professional roofing contractors and the roofing industry's good deeds. The event also promotes the importance of hiring a professional roofing contractor. NRCA encourages members to participate in National Roofing Week by engaging in their communities and informing the public about the essential role roofs and professional roofing contractors play in every community.

# **ROOFING MATERIALS & EQUIPMENT**



**770-458-0539** 1-800-874-6152 2703 Peachtree Sq Doraville, GA COLLEGE PARK 770-997-6844 1-800-296-6805 480 Airport Pkwy College Park, GA KENNESAW 770-919-2825 1-888-522-2825 1050 Union Court Kennesaw, GA

**SAVANNAH 912-748-2987** 1-866-498-4413 27-7 Artley Road Savannah, GA HATTANOOGA 423-296-9982 1-866-330-9680 6050 Lee Hwy Chattanooga, TN NASHVILLE 615-886-4511 1-855-816-7663 1918 Elm Tree Dr Nashville, TN

# **2014 RSMCA Scholarship Winners Announced**

Congratulations to the winners of the 2014 RMSCA Scholarship competition! RSMCA supports member dependents through the award of a scholarship amount approved by the Board of Directors to be used toward tuition, textbooks or room and board and other college expenses. The amount is based on how much the Association raises at the annual golf tournament each fall.

At this year's Convention, these scholarship winners will be announced on the final day at the awards dinner.

The four recipients of the 2014 RSMCA Scholarship—Laura K. Toburen, Alvin D. Tremble, Jeffrey J. Licciardello, and Allison C. Feeley, will each receive \$750 in acknowledgement of their strong record in educational achievement.











Laura Kathryn Toburen is

#### **Alvin Devante Tremble**

attends Reinhardt University where he continues studies in Business and Sociology. He is the son of Alvin (Metalcraft) and Brenda Tremble.

Jeffrey J. Licciardello, Jr. is the son of Jeff (JGA Southern Roof Center) and Michele Licciardello. He attends Georgia Southern University where he is entering his 2<sup>nd</sup> year in Marketing/Journalism.



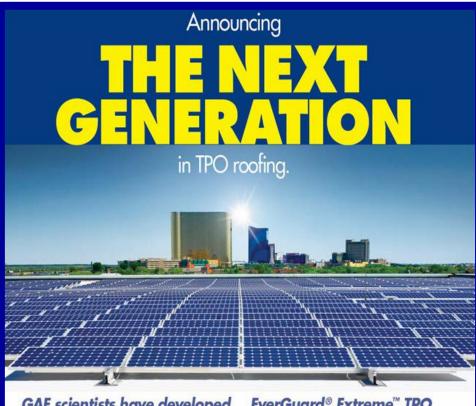
### **Call for Nominations**

It's time again to call for nominations for the RSMCA Board of Directors. Nominations are being accepted now for Executive Officers, Board Directors, and Associate Membership Officers.

This is a great opportunity to play a valuable role in the future direction of the RSMCA organization.

Send your nominations for board candidates to <u>info@rsmca.org</u> by **June 30**<sup>th</sup>. The Board will present the 2014-15 slate for member approval at the July Convention.





### GAF scientists have developed EverGuard<sup>®</sup> Extreme<sup>™</sup> TPO... designed for solar and other high heat applications...

Solar panels (which are dark in color by nature) can create areas of high temperatures up to **190°F** on adjacent roof surfaces. Other highly reflective architectural structures (such as mirrored glass) can act as solar magnifiers and concentrate sunlight onto nearby roof surfaces. This concentrated sunlight can be far more intense than ambient sunlight —leading to premature membrane failure.

Not eligible for Well Roof<sup>™</sup> Advantage Guarantee extension. See guarantee for complete coverage and restrictions

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### EverGuard<sup>®</sup> Extreme<sup>™</sup> TPO is the next generation in TPO membranes—with the <u>best</u> guarantee in the industry!

GAF scientists have created the next generation in TPO membranes, built to handle the extreme demands that new rooftop applications can place on roofing membranes. EverGuard® Extreme<sup>™</sup> TPO uses proprietary stabilizers and UV absorbers to achieve weathering performance far beyond current standards. That means more protection for your customers — and for you.

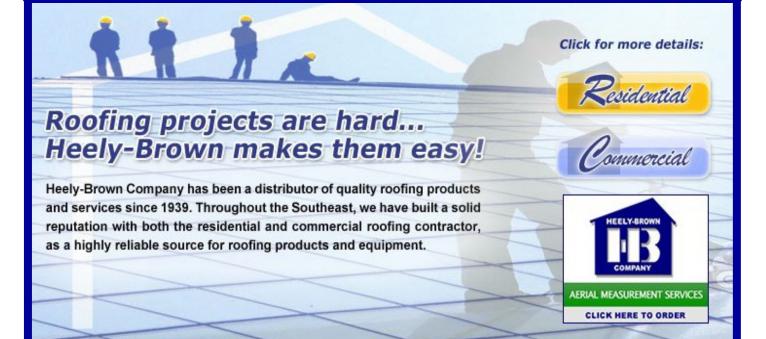






## HEELY BROWN COMPANY

Quality Roofing Products & Services since 1939





## **Sponsorship Opportunities**

Sponsorship is a great way to get your company noticed while supporting RSMCA and we have multiple sponsorship levels to accommodate your company's individual needs.

Sponsorship Benefits	Platinum \$2,500	Gold \$1,500	Silver \$750	Golf Hole \$150
Logo, Company Description, and Direct Link on web promotions	•			
2 minutes at the podium during Convention	•			
Insert in Convention registration packet	•	•		
2 Convention Registrations	•			
Logo on Convention Email promotions	•			
Listing on Convention Email promotions		•	•	
Logo on Convention Program	•			
Listing on Convention Program		•	•	•
½ page Convention Program advertisement	•			
¼ page Convention Program advertisement		•		
Premier signage throughout Convention	•			
Recognition on signage throughout Convention		•	•	
½ page advertisement in 4 Rooftopper Newsletter issues	•			
½ page advertisement in 4 Rooftopper Newsletter issues		•		
Business card advertisement in 4 Rooftopper Newsletter issues			٠	
Convention Golf hole sponsorship	•	•	•	•
Your package choice (please check one)				

#### Provide an invoice, I'll pay by check \_\_\_\_\_ Pay via credit card (circle one) AMEX MC VISA DISC

Main Contact Name	Phone	
Company Name (as signage should read)	Email	
Address	City, State and ZIP	
Credit Card Account Number	Expiration	Security Code
Signature		Date

Fax form to RSMCA at 770-516-0236 or mail to 3227 S. Cherokee Ln., Ste. 1320 Woodstock, GA 30188



7:00-8:00pm Awards Dinner

8:00-11:00pm Casino Night & Silent Auction

6:30-11:00pm Kid's Activity/Childcare